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# **ACE** Company Core Competitive Advantages



#### **Company Core Competitive Advantages**



1 Thailand's Leading Integrated Power Producer with highest growth potential/1



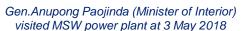
**2** Proven Operational Capabilities

3 Secured Cash Flow Supported by PPA with EGAT/PEA

### MSW Power Plant : visited by internal government agencies and other countries









Mr. Siri Jirapongphan (minister of Energy) visited MSW power plant at 12 Dec 2018



Kraisi Kanasuta (Former member of ERC) visited MSW KK powerplant



Mr. Kurujit Nakornthap Chairman of Energy Affairs Committee and Member of the National Reform Steering Assembly (NRSA)visited MSW KK powerplant





H.E.Mrs.Kshenuka Dhireni Senewiratne (Sri Lanka's Supreme Ambassdor) visited MSW KK powerplant at 11 Dec 2018



Md. Tajul Islam (Minister of Local Government and Rural Development) visited MSW KK powerplant at 16 Feb 2019

### Khon Kaen MSW Power Plant visited by numerous Regional Municipal and government agencies





Environmental Inspection Division Team visited MSW KK powerplant



Indonesia Vice President Deligation visited MSW KK powerplant



Director-General of the Department of Local Administration visited MSW KK powerplant



Director-General of the Pollution Control Department visited MSW KK powerplant



Deputy Director-General of the Department of Local Administration visited MSW KK powerplant



Amnat Charoen Governor visited MSW KK powerplant

## Khon Kaen MSW Power Plant visited by numerous Regional Municipal and government agencies





Phuket Municipal visited MSW KK powerplant



Udonthani Municipal visited MSW KK powerplant



Executive Committee of local administrative organization from Surat Thani visited MSW KK powerplant



Management team from Choomporn Municipal



Nonsira, Khon Kaen Municipal visited MSW KK powerplant



Management team from Roi Et Municipal

# Khon Kaen MSW Power Plant visited by numerous Regional Municipal and government agencies





Management team from Maha Sarakham Municipal



Board of Directors, Ministry of Energy and Ministry of Local Administration from Bangladesh visted MSW KK powerplant



Local government leaders from Songkhla province visited MSW KK powerplant in order to solve the local waste issues



Management team from Krabi Municipal



Municipal team team from Udonthani



Municipal team team from Banpai, Khon Khaen

### Krabi MSW Power Plant official opening ceremony











### Krabi MSW Power Plant official opening ceremony











### Secured Cash Flow Supported by PPA with EGAT/PEA



#### Reliable revenue source with high efficiency and controlled cost can guarantee cash flow to the company



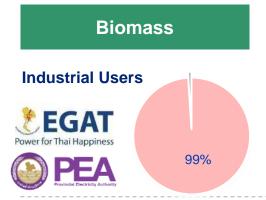
Revenue Contribution

Availability Factor/1 Capacity Factor/1

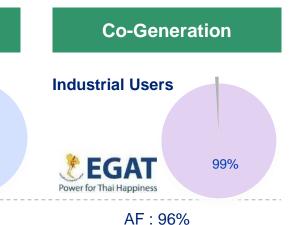
> **Feedstock** Sufficiency

**Feedstock Cost** Control

**Upside Potential** 







CF: 99%

 ~10,000 MW available Feedstock development plan  MSW service agreement with government

 Long term purchase agreement with PTT

Controllable

AF: 93%

No feedstock Cost

AF: 87%

CF: 97%

Cost pass-through

CF: 76%

✓ Potential Sales to IUs

✓ ~15-20 operation years after PPA/2 ✓ Potential Sales to IUs

√ Tipping fee

✓ Potential Sales to IUs.

√ ~25 operation years after PPA/3

#### Result

Secured cashflow with upside potential

Remark: 1/ AF and CF of 2023